# NATIONAL UNIVERSITY OF SCIENCE AND TECHNOLOGY

# FACULTY OF COMMERCE

# DEPARTMENT OF BUSINESS MANAGEMENT

## **COMPENSATION MANAGEMENT – CBU 2203**

## FINAL EXAMINATION – APRIL 2014

# **TIME ALLOWED: 3 HOURS**

# **INSTRUCTIONS TO CANDIDATES**

Answer any FOUR questions.

### **INFORMATION TO CANDIDATES**

- (i) All questions carry **25** marks each
- (ii) Questions may be answered in any order.
- (iii) As much as possible, use relevant examples.
- (iv) This paper contains **seven** questions.

### **QUESTION 1**

'Reward Management is about investing in human capital from which a reasonable return is expected'. Say whether you agree or disagree with the foregoing statement.

[25 Marks]

#### **QUESTION 2**

Discuss the various factors that are taken into consideration when determining pay levels in a company. [25 Marks]

#### **QUESTION 3**

"Work motivation is a set of energetic forces that originate both within and beyond an individual's being, to initiate work-related behaviour and to determine its form, direction, intensity and duration" (Pinder, 1998:22).

Assess the reward management implications of any four content theories of motivation. [25 Marks]

# **QUESTION 4**

Using relevant examples, discuss the value of reward strategy to an organization of your choice. [25 Marks]

### **QUESTION 5**

Examine the elements of a reward management system indicating how they complement each other. [25 Marks]

## **QUESTION 6**

Given the challenges of executive remuneration in Zimbabwe, explain the guiding principles that could be followed by companies in the determination of executive compensation plans. [25 Marks]

### **QUESTION 7**

Discuss any two methods by which job evaluation could be undertaken.

[25 Marks]

### END OF EXAMINATION PAPER