# NATIONAL UNIVERSITY OF SCIENCE AND TECHNOLOGY FACULTY OF COMMERCE DEPARTMENT OF BUSINESS MANAGEMENT MSC IN MARKETING SUPPLY CHAIN MANAGEMENT - CBU 5202 FINAL EXAMINATION DECEMBER 2006 TIME ALLOWED: 3 HOURS 30 MINUTES

#### **Instructions to candidates**

- Answer section A and any TWO from Section B and any TWO from Section C
- Each question carries 20 marks

### Section A

#### **Question 1**

#### Case

Read the Case Study on HCA attached and answer the following questions

- (a) Outline HCA's challenges in managing its hospitals. [5]
- (b) Explain how supply chain collaboration is used by HCA and how it was achieved.

[5]

- (c) Explain how automation was used to re-engineer HCA's supply chain and what were the benefits. [5]
- (d) Explain FIVE levels of benefits achieved by HCA and how they could apply to Zimbabwean hospital. [5]

# Section B

### **Question 2**

- a) Supply chain management leaders use "operational excellence", "product leadership" and "customer intimacy". Using examples worldwide explain the three supply chain strategies. [9]
- b) Distinguish between "responsive" and "efficient" supply chain and outline the supply chain strategies you would recommend for each in the Zimbabwean environment.
  [8]
- c) In supply chain management context distinguish between a "sphere" and a "value stream". [3]

# **Question 3**

Discuss the methodology of the following supply chain management tools and their importance

a)	Quality function deployment	[5]
b)	Cause and effect diagrams	[5]
c)	Value Requirements Mapping	[5]
d)	Activity based costing	[5]

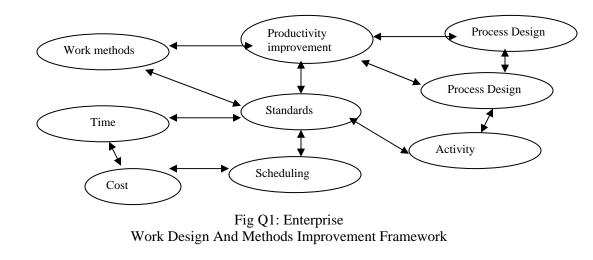
# **Question 4**

- **a**) Using Zimbabwe as a case study, discuss the impact of the PEST factors on supply chain performance.
- b) Discuss the defensive and offensive supply chain strategies a firm in Zimbabwe can use citing specific examples. [8]

[12]

### Question 5

- a) Outline five tasks of management in supply chain improvement. [5]
- b) Below in Figure Q1 is a framework for enterprise work design and methods improvement approach. Critically discuss the applicability of the components in improving supply chain performance using examples from an organization you are familiar with. [9]



(b) Carry out a Supply Chain departmental purpose analysis in a manufacturing firm of marketing, production management and plant operations. [6]

# Section C

## Question 6

- a) Outline the principles of JIT and explain how they differ with operational management practices in Zimbabwe. [5]
- b) PJ Manufacturing makes furniture. On 24 July 2006 their order book is as below in Table Q4

# Table Q4 Job characteristics for PJ Manufacurers

Job	Α	В	C	D	Ε	F	G			
Processing Time/ days	2	5	7	3	11	8	6			
Arrival date	2 July	15 July	30 June	1 July	20 July	14 June	7 July			
Set up Time	12	15	30	13	14	50	34			
Due date	26 July	30July	3Aug	15sept	9Aug	1 Aug	7Aug			
Prepare a job schedule for PJ using (i) Shortest set up time [2] (ii) Earliest due date [2] In each case calculate the total flow time, total jobs in the system and number of days late. [6]										

- c) Explain the run out method of scheduling and when it can be used best. [2]
- d) Discuss ways a firm can use to reduce the scheduling problem. [3]

# **Question 7**

- a) Discuss the costs of inventory and hence or otherwise derive the economic order quantity.
- b) Shooting stars (Pvt) Ltd is a retailer of windows. Holding cost per unit is \$0.50 per unit per month. Ordering costs are \$4800 per order. Their customer demand for a ten month period is as follows in Table 2

# **Table 2: Customer Demand for a Ten-Month Period**

MONTH	J	F	Μ	Α	Μ	J	J	Α	S	0
Gross	680	610	700	440	300	0	560	760	360	220
requirements										

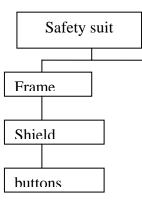
- i) Develop a lot sizing plan using lot for lot and calculate the total cost of the plan. [4]
- ii) Develop a lot-sizing plan using periodic order quantity and evaluate the total cost. [7]

# **Question 8**

- a) Explain the term material requirements planning and outline its importance in supply chain management. [5]
- b) ZimC manufactures safety suit at its plant in Bulawayo. A South African customer orders 2700 safety wear units of which 900 are to be delivered at the end of week 6 and 1800 at the end of week 10. Inventory data and components are given in *Table 7* below.

# Table 7 Bill of materials, Inventory data Source for ZimC

Description	Quantity in product	Level	Source	Lead time	Minimum lot size	Safety stock	Allocated inventory	Inventory on hand	Scheduled receipts
Safety suit		0	Assembled	1		0	0	0	
Frame	1	1	welded	1		0	0	5	
shield	2	2	Assembled	2		0	30	60	
buttons	4	3	purchased	2	50000	15000	1500	1250	50000 (week 1)



### Fig 1 Product structure for safety suit

Develop a material requirements plan for the safety suit, frame, shield and buttons.

[15]