

**NATIONAL UNIVERSITY OF SCIENCE AND TECHNOLOGY**

**FACULTY OF COMMERCE**

**DEPARTMENT OF BUSINESS MANAGEMENT**

**BACHELOR OF COMMERCE (HONOURS) DEGREE**

**PRINCIPLES OF MANAGEMENT- CBU 1108**

**SUPPLEMENTARY EXAMINATION – AUGUST 2013**

**TIME ALLOWED:- 3 HOURS**

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**INSTRUCTIONS TO CANDIDATES**

Answer any **Four** questions.

**INFORMATION TO CANDIDATES**

- (i) All questions carry **25** marks each.
- (ii) Questions may be answered in any order.
- (iii) Credit will be given for the use of appropriate examples.
- (iv) This paper contains **Seven** Questions.

**Question 1**

Explain the contributions of Henri Fayol to classical organizational theory.

**(25 Marks)**

**Question 2**

“Management is the art of getting things done through people.” (Mary Parker Follet)

Discuss.

**(25 Marks)**

**Question 3**

Outline and discuss managerial roles as described by Henry Mintzberg.

**(25 Marks)**

**Question 4**

Discuss the strategic planning process giving relevant examples. **(25 Marks)**

**Question 5**

Demonstrate your understanding of the following management terms:-

- (a) Programmed decisions **(5 Marks)**
- (b) Decision tree **(5 Marks)**
- (c) Delphi technique **(5 Marks)**
- (d) Decentralization **(5 Marks)**
- (e) Rules. **(5 Marks)**

**Question 6**

Describe any **two** basic approaches to the study of leadership. **(25 Marks)**

**Question 7**

- (a) Discuss any **two** types of organizational structures you are familiar with. **(10 Marks)**
- (b) What are the advantages and disadvantages of each of the structures? **(15 Marks)**

**END OF EXAMINATION**