

**NATIONAL UNIVERSITY OF SCIENCE AND TECHNOLOGY
FACULTY OF COMMERCE
DEPARTMENT OF BUSINESS MANAGEMENT**

PRINCIPLES OF MANAGEMENT – CBU 1108

FINAL EXAMINATION – APRIL 2009

TIME ALLOWED: 3 HOURS

INSTRUCTIONS TO CANDIDATES

- (i) Answer any 4 (four) questions.
- (ii) Questions may be written in any order.
- (iii) All questions carry 25 marks each

QUESTION 1

Write short notes on these:-

- (a) Henn Fayol **[12½ Marks]**
- (b) Frederick W. Taylor **[12½ Marks]**

QUESTION 2

Discuss the strategic planning process giving relevant examples. **[25 Marks]**

QUESTION 3

Write note on the following terms:-

- (a) Span of control **[5 Marks]**
- (b) Departmentalization **[5 Marks]**
- (c) Power **[5 Marks]**
- (d) Centralization **[5 Marks]**
- (e) Decentralization **[5 Marks]**

QUESTION 4

“Leaders are born not made”. Discuss. **[25 Marks]**

QUESTION 5

(a) Discuss two (2) themes of motivation that you know. **[18 Marks]**

(b) How do these theories help a manager to be effective? **[7 Marks]**

QUESTION 6

(a) Describe the different types of groups that may exist in an organization. **[20 Marks]**

(b) Explain how group norms and conformity may affect group performance in an organization. **[5 Marks]**

QUESTION 7

Describe the major elements in the Human Resources Management Process. **[25 Marks]**

END OF EXAMINATION