



**NATIONAL UNIVERSITY OF SCIENCE AND TECHNOLOGY**

**FACULTY OF APPLIED SCIENCE**

**DEPARTMENT OF INFORMATICS AND  
ANALYTICS**

**INFORMATION SYSTEMS STRATEGY  
(SIIS5104)**

**Main Examination Paper**

**First Semester 2024**

**This Examination Paper consists of 3 pages**

Time Allowed: 3 hours  
Total Marks: 100  
Special Requirements: N/A  
Internal Examiner: Professors. S. Dube  
External Examiner: Dr. LC Sakala

**INSTRUCTIONS**

1. Answer ANY FOUR questions.
2. Each question carries 25 marks

**MARK ALLOCATION**

QUESTION	MARKS
1.	25
2.	25
3.	25
4.	25
<b>TOTAL</b>	<b>100</b>

### Question 1

- a. Demonstrate how knowledge work systems (KWS) can be a competitive strategy at a company of your choice. [15]
- b. Justify why you would rather out-source than develop an information system in-house. [10]

### Question 2

Describe the characteristics of each of the following information systems:

- a. Enterprise resource Planning (ERP) system. [5]
- b. Executive Support System (ESS). [5]
- c. Transaction Processing System (TPS). [5]
- d. Expert System (ES). [5]
- e. Management Information Systems (MIS). [5]

### Question 3

- a. Demonstrate how outsourcing an information system benefits an organization of your choice. [5]
- b. Use examples to justify how the firm of your choice can benefit from the following competitive strategies:
  - I. Alliance. [5]
  - II. Market niche. [5]
  - III. Switching costs. [5]
  - IV. Product / service differentiation. [5]

### Question 4

- a. Use a diagram to explain the stages of the knowledge management cycle. [15]
- b. Demonstrate how the components of an information systems triangle can be adopted as a competitive strategy. [10]

## Question 5

Evaluate how the following Michael Porter's five forces model can be applied as a competitive strategy by an industry of your choice.

- a. Industry rivalry. [5]
- b. Substitute product / service. [5]
- c. Threat of new entries. [5]
- d. Bargaining power of buyers. [5]
- e. Bargaining power of suppliers. [5]

**END OF QUESTION PAPER**

